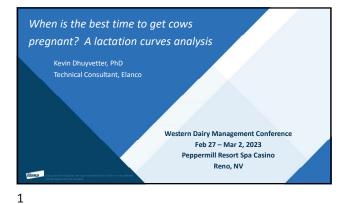
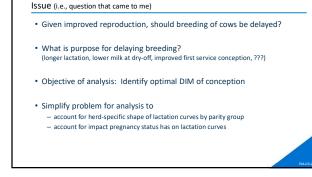
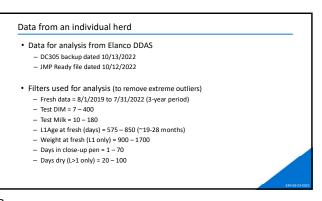
When Is the Best Time to Get Cows Pregnant

Kevin Dhuyvetter | Elanco | kevin.dhuyvetter@elancoah.com

Notes: PowerPoint Slides on next page

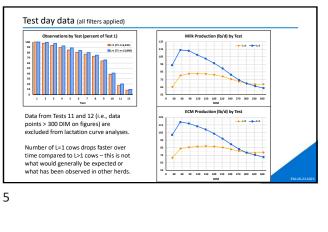


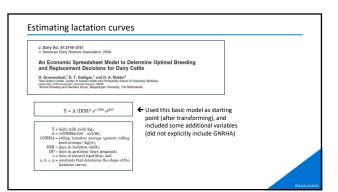


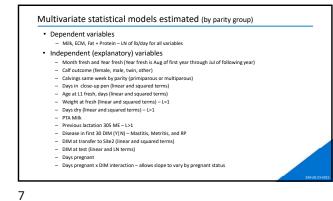




| | TestDIM | | | Te | stMilk | | TestECM | | | | TestDIM | | | | TestMilk | | | TestECM | | | | | |
|-----------|---------------|---------------|--------------------------|--------------|---------------|---------------------------|----------------|--------------|-----------------|--------------|----------------|------------------|---------------|---------------|--------------|---------------|----------------------------------|----------------|------------|------------------|-----------------|--------------|-----|
| lest | N | Mean | Min | Max | Mean | Min | Max | N | Mean | Min | Max | Test | N | Mean | Min | Max | Mean | Min | Max | N | Mean | Min | Mao |
| 1 | 6941 | 23.8 | 7 | 214 | 65.1 | 10 | | 6610 | 71.6 | 11 | 141 | 1 | 13890 | 22.9 | 7 | 236 | 93.9 | 11 | 174 | 13455 | 101.9 | 14 | 220 |
| 2 | 6765 | 54.7 | 34 | 211 | 80.4 | 11 | 132 | | 83.8 | 12 | 173 | 2 | 13808 | 53.8 | 34 | 264 | 114.0 | 13 | 179 | 13738 | 118.8 | 17 | 245 |
| 3 | 6500 | 86.3 | 62 | 239 | 82.6 | 12 | | 6442 | 85.5 | 20 | 143 | 3 | 13509 | 85.3 | 62 | 299 | 113.0 | 15 | | 13455 | 117.0 | 16 | 260 |
| 4 | 6208 | 117.7 | 91 | 274 | 82.6 | 10 | 127 | 6149 | 86.5 | 27 | 160 | 4 | 12888 | 116.6 | 91 | 327 | 107.6 | 14 | | 12860 | 113.2 | 14 | 190 |
| 5 | 5885 | 149.2 | 125 | 302 | 82.4 | 15 | | 5863 | 87.1 | 15 | 140 | 5 | 12321 | 148.2 | 125 | 355 | 102.6 | 19 | | 12299 | 109.0 | 21 | 203 |
| 6 | 5581 | 180.7 | 154 | 298 | 81.2 | 33 | 130 | | 86.6 | 34 29 | 140 | 6 | 11657 | 180.1 | 154 | 277 | 96.5 | 12 | | 11631 | 103.4 | 16 | 181 |
| 7 | 5332 5055 | 212.5 | 182 | 299 327 | 79.1 | 25 | 127 | 5310 5036 | 85.3 82.7 | 29 | 157 | 7 | 11090 | 211.8 | 182 | 305 | 89.6 | 18 | | 11062 | 96.9 89.4 | 18 | 198 |
| 8 | 4451 | 243.6 | 217 | 327 | 75.4 | 28 | | 4442 | 82.7 | 35 | 139 | 8 | 10417 9159 | 243.2 | 217 | 286 | 81.3 74.3 | 11 | | 10387 9146 | 89.4 | 9 | 186 |
| 10 | 2668 | 300.6 | 245 | 355 | 69.9 | 26 | 12/ | | 78.7 | 23 | 147 | 10 | 9159 | 301.6 | 245 | 315 | 74.3 69.7 | 10 | 152 | 9146 5675 | 78.3 | 13 | 135 |
| 11 | 1199 | 332.9 | 308 | 378 | 68.7 | 28 | 119 | | 78.0 | 35 | 137 | 11 | 2810 | 333.6 | 308 | 378 | 66.3 | 11 | 121 | 2806 | 75.3 | 12 | 138 |
| 12 | 536 | 364.6 | 337 | 400 | 68.7 | 28 | 107 | 535 | 78.6 | 31 | 123 | 12 | 1385 | 364.8 | 336 | 410 | 63.7 | 10 | 112 | 1383 | 72.4 | 14 | 150 |
| mo imp | re fr bact | om 1 resul | .0 th ts s | to th ome | ne 11 what | th te: . Da | st ai ata f | nd th rom | nus ti 10 te | here ests | is lil were | kely s e incl | ome uded | "surv to e | vivo nsur | r bia e cc | test a s" in ws w o sur | thes rith ' | e d ~30 | ata ti D DI N | nat w 1 exis | /ill sted | |
| | | | | | | | | | | | | | | | | | | | | | | | |







Summary statistics for various factors for Lact = 1 Distributions MonthFsh
 Freequencies

 Level
 Count
 Poid

 Ferralo
 5762
 0.3324

 Médio
 1127
 0.4225

 Médio
 510
 0.00225

 Octor
 1
 0.00006

 Scale
 1
 0.00006

 Louid
 Count
 Pails

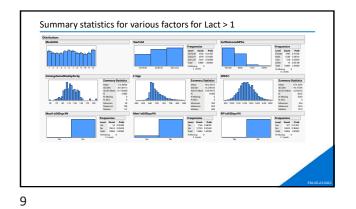
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 1942
 0.27079

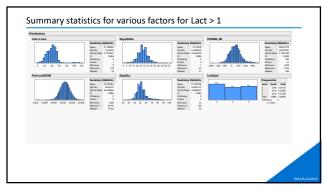
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 2086
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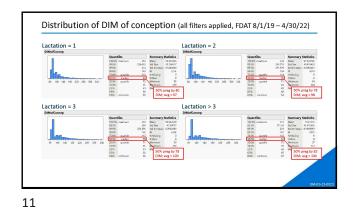
 2529/22
 2093
 0.01966

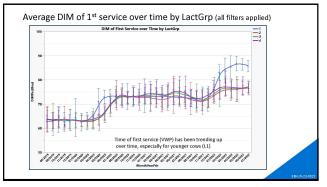
 Ibaal
 4941
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 H N Mining N Zeo Mininum Madani Madan Frequencies Level Casat Prob Ins. 713 0.10220 No. 6121 0.2077 Data 4541 1.0007 Court Peolo 20 E.00200 6021 E.00712 6021 E.00712 Summary Statistics Main 0.54/200 50 Dev 0.53/202 50 De Main 51 Million 0.0 Million 0.0 Madman 0.0 Madman 10 Madman 10 ւկե Summ Mean Std Dev Std Dev M

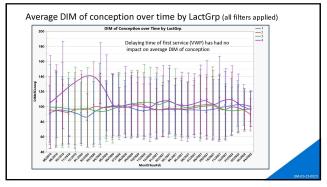
8

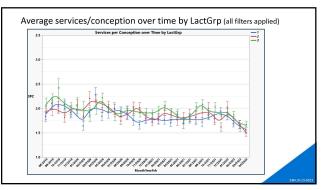








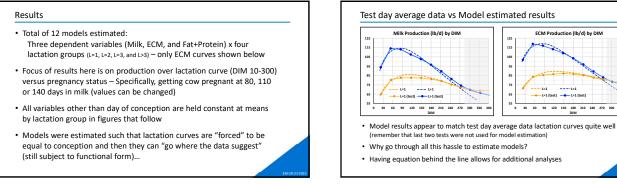


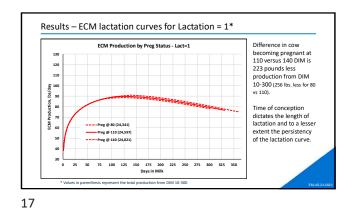


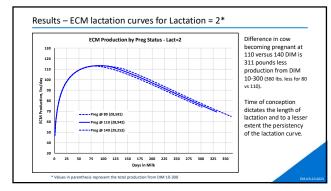
ECM Production (lb/d) by DIM

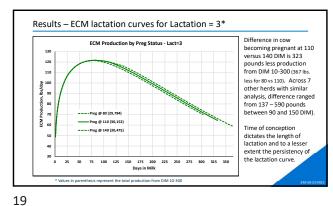
--L=1 (test) --L>1 (test) 0 30 60 90 120 150 180 210 240 270 300 330 34 DIM

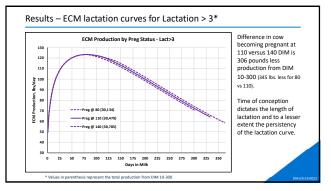
95

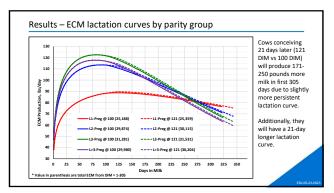




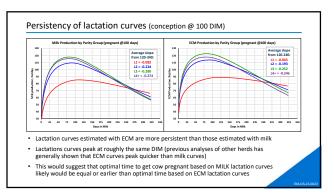


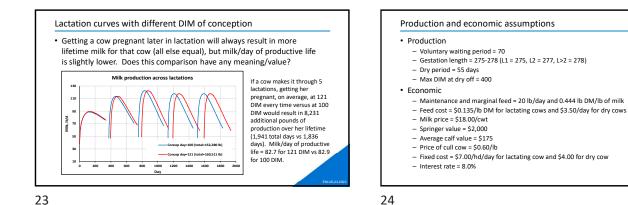








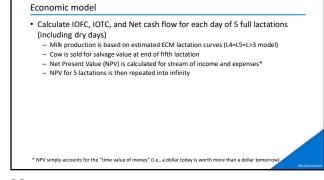




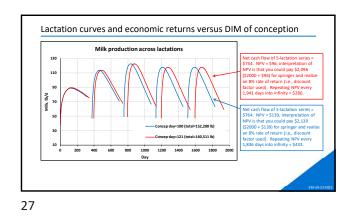
What metric should be used to determine what is optimal?

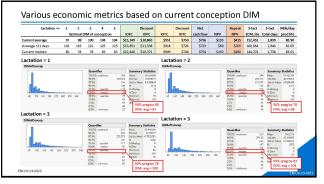
- Total lifetime milk
- Milk production per day of productive life
- Income over feed costs (IOFC) milk income minus feed costs
- Income over total costs (IOTC) milk income minus total costs
- Net cash flow (IOTC plus include cost of springer, calf and salvage value)
- Do we need to account for the time value of money?
- Do we need to account for repeating the entire process?

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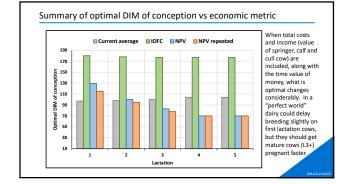
Economic model

- Calculate IOFC, IOTC, and Net cash flow for each day of 5 full lactations
- (including dry days)
- Milk production is based on estimated ECM lactation curves (L4=L5=L>3 model)
 Cow is sold for salvage value at end of fifth lactation
 Net Present Value (NPV) is calculated for stream of income and expenses*
- NPV for 5 lactations is then repeated into infinity
- Various economic metrics are "maximized" using Solver by choosing conception DIM (i.e., this assumes a cow becomes pregnant when she is bred)
- Constraints for Solver (by lactation)
 - Conception DIM <= Latest DIM of conception (Latest DIM at dry off (Gestation length Dry period))

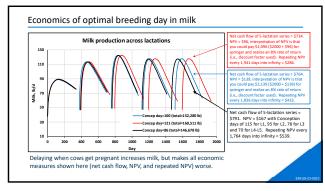
 - Conception DIM = Integer
 Conception DIM >= VWP

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· Solver gets "close" but isn't perfect (manually iterated to find max value) * NPV simply accounts for the "time value of money" (i.e., a dollar today is worth more than a dollar tomore



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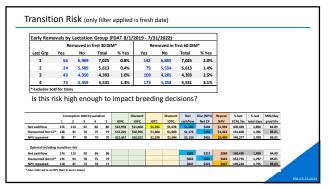


| Lactation => | 1 2 3 4 5 Optimal DIM of conception | | | | | IOFC | Discount IOFC | IOTC | Discount IOTC | Net cash flow | NPV | Repeat NPV | 5-lact ECM. lbs | 5-lact total days | Milk/day prod life |
|--|--|----------------------------------|-------------------------------|---------------------------------|-------------------------------|--|-----------------------------|-----------------------------|-------------------------------|--------------------------------|-------------------|-------------------|--------------------|----------------------|-----------------------|
| Current average | 97 | 98 | 100 | 104 | 104 | \$13,149 | \$10,863 | \$951 | \$750 | \$756 | \$133 | \$415 | 152,452 | 1,839 | 82.90 |
| Average +21 days | 118 | 119 | 121 | 125 | 125 | \$13,851 | \$11,338 | \$918 | \$726 | \$723 | \$89 | \$265 | 160,664 | 1,944 | 82.65 |
| Current median | 80 | 78 | 78 | 83 | 83 | \$12,440 | \$10,371 | \$949 | \$748 | \$754 | \$150 | \$490 | 144,274 | 1,738 | 83.01 |
| Objective to Maximize | | | | | | | | | | | | | | | |
| IOFC | 180 | 178 | 177 | 177 | 177 | \$15,564 | \$12,437 | \$664 | \$541 | \$469 | -\$148 | -\$396 | 181,264 | 2,225 | 81.47 |
| Discounted IOFC | 180 | 178 | 177 | 177 | 177 | \$15,564 | \$12,437 | \$664 | \$541 | \$469 | -\$148 | -\$396 | 181,264 | 2,225 | 81.47 |
| IOTC | 180 | 119 | 96 | 70 | 70 | \$13,436 | \$11,063 | \$1,014 | \$789 | \$819 | \$157 | \$482 | 155,563 | 1,871 | 83.14 |
| Discounted IOTC | 174 | 115 | 94 | 70 | 70 | \$13,351 | \$11,006 | \$1,013 | \$789 | \$818 | \$160 | \$494 | 154,585 | 1,859 | 83.15 |
| Net cash flow (NCF) | 180 | 119 | 96 | 70 | 70 | \$13,436 | \$11,063 | \$1,014 | \$789 | \$819 | \$157 | \$482 | 155,563 | 1,871 | 83.14 |
| Net Present Value* | 129 | 100 | 83 | 70 | 70 | \$12,837 | \$10,652 | \$996 | \$781 | \$801 | \$168 | \$536 | 148,701 | 1,788 | 83.17 |
| NPV repeated | 115 | 95 | 78 | 70 | 70 | \$12,659 | \$10,527 | \$986 | \$774 | \$791 | \$167 | \$539 | 146,678 | 1,764 | 83.15 |
| As defined here, Net Precision of the Precis | est n et cas Net (ed – | netri sh flo CF (N most | c as ow – IPV) : app | t ign bette – goo ropr | ores er th od m iate | oppor an IOF netric, l metric | C, but but ign for an | does n ores th on-goi | ot acco at proc ng busi | unt for cess car iness – | time v n be re | value o peateo | ł | | EM4U |

Summary

- Determining the optimal time to breed cows is complex and depends upon many factors
 - Reproductive efficiency
 - Injury risk
 - Transition risk
 - Shape of lactation curves by parity peak and persistency
 - Economic factors (prices, costs)
- Given shape of lactation curves estimated here (energy-corrected milk), it appears that delaying breeding is not warranted (with exception of primiparous cows) as optimal DIM was generally earlier than current average. However, it does depend upon which metric is used.

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