# 2003 Western Dairy Management Conference Schedule

## Section A
**Wednesday, March 12**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>6-8</td>
<td>Breakfast</td>
</tr>
<tr>
<td>8:00</td>
<td>Welcome</td>
</tr>
<tr>
<td>8:10</td>
<td>Practical Application of New Forage Quality Tests</td>
</tr>
<tr>
<td>8:50</td>
<td>Welcome from Hotel</td>
</tr>
<tr>
<td>8:55</td>
<td>Managing Bunker, Trench, and Drive-over Pile Silages for Optimum Nutritive Value: Five Important Practices</td>
</tr>
<tr>
<td>9:35</td>
<td>The Cows are Always Right!: Evaluating Rations</td>
</tr>
<tr>
<td>10:15</td>
<td>Break</td>
</tr>
<tr>
<td>10:45</td>
<td>Practical and Sensible Dairy Farm Biosecurity</td>
</tr>
<tr>
<td>11:25</td>
<td>Effectiveness of Cow Cooling Strategies Under Different Environmental Conditions</td>
</tr>
<tr>
<td>12:05</td>
<td>Lunch</td>
</tr>
<tr>
<td>1:20</td>
<td>A Systematic Approach to Calf and Heifer Rearing: “Intensified” Feeding and the Target Growth System</td>
</tr>
<tr>
<td>2:00</td>
<td>Keeping Calves Healthy</td>
</tr>
<tr>
<td>2:40</td>
<td>Dairy Management, Inc. Board Member</td>
</tr>
<tr>
<td>2:45</td>
<td>Meeting the Demand for Dairy Replacements (Producer Panel)</td>
</tr>
<tr>
<td>3:45</td>
<td>Break</td>
</tr>
<tr>
<td>4:15</td>
<td>Manure Technologies for Today and Tomorrow</td>
</tr>
<tr>
<td>4:55</td>
<td>Adjourn</td>
</tr>
<tr>
<td>6:00</td>
<td>Reception</td>
</tr>
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## Thursday, March 13

<table>
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<tbody>
<tr>
<td>6-8</td>
<td>Breakfast</td>
</tr>
<tr>
<td>8:00</td>
<td>Jejunal Hemorrhagic Syndrome in Adult Dairy Cows</td>
</tr>
<tr>
<td>8:40</td>
<td>Mycoplasma: Calf to Cow</td>
</tr>
<tr>
<td>9:20</td>
<td>Managing Lameness for Improved Animal Comfort and Performance</td>
</tr>
<tr>
<td>10:00</td>
<td>Break</td>
</tr>
<tr>
<td>10:30</td>
<td>Handling Dairy Problems-Case Studies (Producer Panel)</td>
</tr>
<tr>
<td>11:30</td>
<td>Managing the Metabolism of Transition Cows</td>
</tr>
<tr>
<td>12:10</td>
<td>Lunch</td>
</tr>
<tr>
<td>1:40</td>
<td>Selecting and Managing Your Milking Facility</td>
</tr>
<tr>
<td>2:20</td>
<td>Managing Mastitis in Today’s Parlors</td>
</tr>
<tr>
<td>3:00</td>
<td>Break</td>
</tr>
<tr>
<td>3:30</td>
<td>Farm Animal Welfare Assurance: Scientific and Retailer Perspectives</td>
</tr>
<tr>
<td>4:10</td>
<td>Marketing Cows for Increased Profitability</td>
</tr>
<tr>
<td>4:50</td>
<td>Adjourn</td>
</tr>
<tr>
<td>6:00</td>
<td>Reception</td>
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</table>

## Friday, March 14

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>6-8</td>
<td>Breakfast</td>
</tr>
<tr>
<td>9:00</td>
<td>Monitoring Reproduction From the Starting Gate</td>
</tr>
<tr>
<td>9:40</td>
<td>Fertility Factors—Which Ones are Really Important</td>
</tr>
<tr>
<td>10:20</td>
<td>The Cows are Always Right!: Evaluating Rations</td>
</tr>
<tr>
<td>11:00</td>
<td>Effectiveness of Cow Cooling Strategies Under Different Environmental Conditions</td>
</tr>
<tr>
<td>11:40</td>
<td>Adjourn</td>
</tr>
</tbody>
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2003 Western Dairy Management Conference

**Sponsors**

**Breakfast**
CYSTORELIN & J-VAC from Merial ($7,000)
Model Dairy (milk and yogurt)

**Break**
Model Dairy (milk, ice cream & yogurt)
SoyBest ($6,000)
Your Dairy Checkoff through Dairy Management Inc™

**Reception**
Monsanto
Pfizer
Pharmacia

**Platinum Level ($3000)**
Associated Feed
Elanco Animal Health
Land O'Lakes Animal Milk Products Company
Monsanto Dairy Business Performance Products, Inc.
Pharmacia Animal Health
Westfalia Surge, Inc.
Zinpro Corporation

**Gold Level ($1500)**
ABS Global, Inc.
Ag-Bag
A.L. Gilbert Co.
Alltech
Alta Genetics, USA
Arm & Hammer Animal Nutrition Group Bioproducts, Inc.
Bou-Matic
Dairy Records Management Systems DeLaval, Inc.
Ecolab
Fort Dodge Animal Health
Genex Cooperative Inc.
Genske, Mulder & Co., LLP
Hubbard Dairy Services
Intervet
Kirby Manufacturing, Inc.
Paul Mueller Company
Pfizer Animal Health
Pioneer Hi-Bred International, Inc.
Roche Vitamins Inc.
United Dairymen of Arizona
West Agro, Inc.
West Central Soy

**Silver Level ($750)**
Agpro, Inc.
Agriculture & Marketing, Inc.
AgriLabs®
BECO Dairy Automation Inc.
Calf-tel by Hampel Corp.
Chr Hansen BioSystems
Conewango Products, Corp.
CottonFloZ LLC
Dairy Health Equipment, Service & Supply Co., Inc.
DHI Computing Service, Inc.
Diamond V®
Farm Credit of New Mexico
Fastrack Direct-Fed Microbial Products
Giltrup Scientific Ltd.
Global Parlor Performance Audits
Holstein Association USA, Inc
I.D. Ology
Immvac Inc.
LaBudde Group, Inc.
Loveland Industries, Inc.
Milk-Rite USA
Minnesota Department of Agriculture
Prince Agri Products, Inc.
Purina Mills, LLC
Select Sires, Inc.
Soy Pass® /LignoTech USA, Inc.
The Schlueter Co.
Utah State University-Dairy Herdsman Program
Vanberg Specialized Coatings
Zaugg Dairy Nutrition

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DTN Dairy
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Dairy Today
Feedstuffs
Hoard’s Dairyman
The Progressive Dairyman Magazine
Western Dairy Business